

# COMMUNITY INVESTING

## VERMONT

### SIZE

178 acres & 307 acres of transitioning farmland

### FARMERS

The Miller Varley & Stannard Families



### FARM VISION

Both of our Vermont farm families farm regeneratively. They believe that regenerative agriculture has the capacity to effect meaningful change and impact communities.

### COMMUNITY INVESTING

Iroquois Valley has been investing in farmland communities and young farmers since 2007. The Northeast is integral to Iroquois Valley's strategy of expanding pastured operations. The company has farms throughout the region, and has made two investments in Vermont. Sally Dodge and Dale Guldbrandsen drive Iroquois Valley's growing presence in the region as Northeast Community Development Managers based in Manchester, VT.

### FARMING PRACTICES

Iroquois Valley's first investment in Vermont was for the Miller Varley family at Strafford Village Farm. They raise grass-fed livestock on pasture (lamb, cattle, heritage pigs, and chickens) and grow produce and flowers for sale on the farm and through their CSA program.

Vermont Natural Beef is a sustainable and grass-fed beef operation in the Champlain Valley. The Stannards raise their cattle on pasture and practice rotational grazing to provide an ideal environment where the use of hormones or antibiotics is unnecessary. Pastured operations benefit the soil, ecosystem, and have the capacity to sequester carbon and reverse climate change.

### HOW WE HELPED

The Miller Varleys approached Iroquois Valley to provide mortgage financing for the farm they found in Vermont after relocating from Maryland. The farm was successfully purchased in November 2016. A year later, Iroquois Valley provided mortgage financing for the Stannard Family as they purchased an additional property to expand their business.

