



2022 ANNUAL INVESTOR UPDATE

Today's presentation will include discussion of our business and finances. This material is solely for informational purposes and is not an offer to buy or sell any securities. In addition, our presentation will include forward-looking statements which are, by their nature, subject to various risks and uncertainties. Past performance is no guarantee of future results. Any offer or solicitation of an investment may be made only by delivery of the offering documents.





WELCOME TO THE ANNUAL MEETING

TODAY'S AGENDA

Official Business

Our New Leadership

Our Financials

Your Questions

Tulip Tree Gardens | Will County, IL

CONDUCTING OFFICIAL BUSINESS

Dr. Stephen Rivard, Co-Chair
of the Board & Co-Founder

Dr. Anna Jones-Crabtree,
Vice-Chair of the Board

Andy Ambriole, Board Director

David Miller, Co-Chair of the
Board & Co-Founder

Rock Creek Farm | Will County, IL



INTRODUCING OUR NEW LEADERSHIP

BILL STODDART

“I am both energized by the work and excited to explore how Iroquois Valley can continue to inspire positive changes in our food systems to improve human health and the health of our ecosystems.”



INTRODUCING OUR NEW LEADERSHIP

CHRISTOPHER ZUEHLSDORFF

"I am excited to join Iroquois Valley and work with a talented team of people who are committed to transforming the food system."

OUR FINANCIALS

Revenue & Expenses

Fundraising

Funds from Operations

Balance Sheet

Deal Pipeline

Please note: All 2022 numbers presented are internally prepared and have not been subject to external review or audit.

Sharing Our Roots | Dakota County, MN

IN SUMMARY

We saw record revenue for the six months ending June 30, 2022

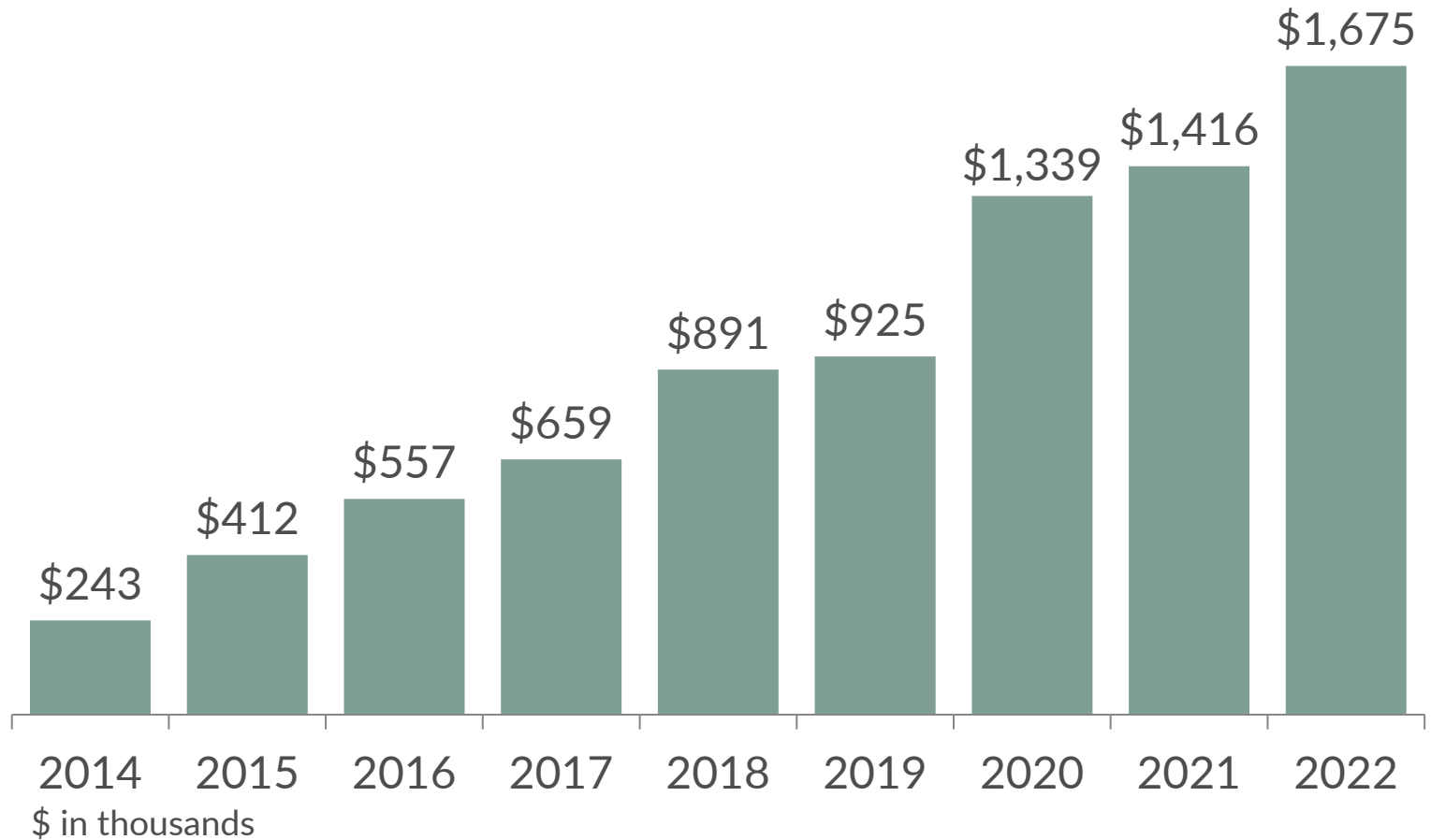
We deployed our excess cash into income earning assets

We are conservatively capitalized

We have a robust deal pipeline and expect continued growth

Tulip Tree Gardens | Will County, IL

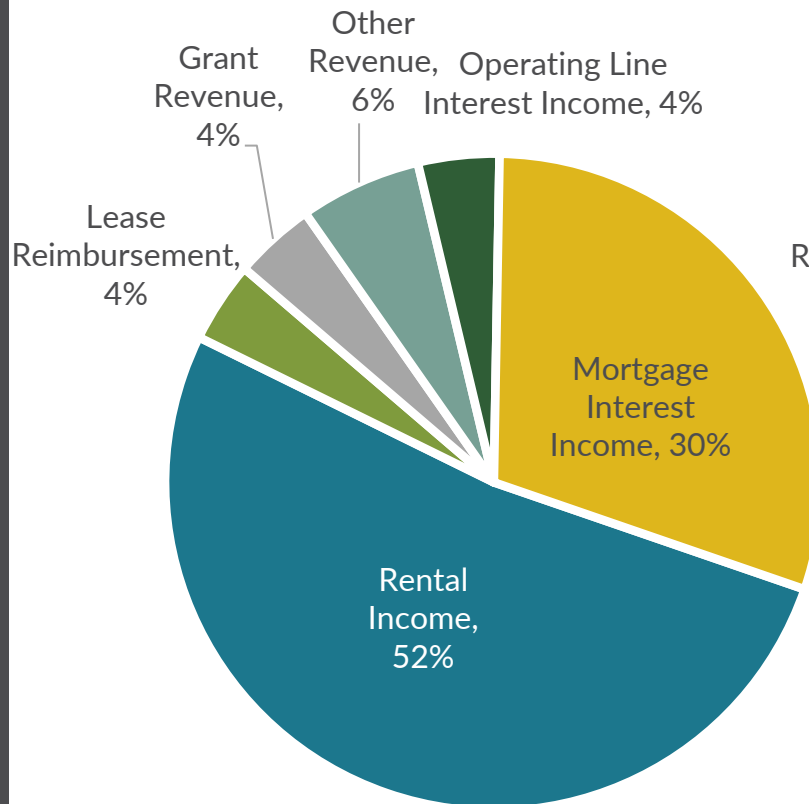
REVENUE FOR THE SIX MONTHS ENDED JUNE 30TH



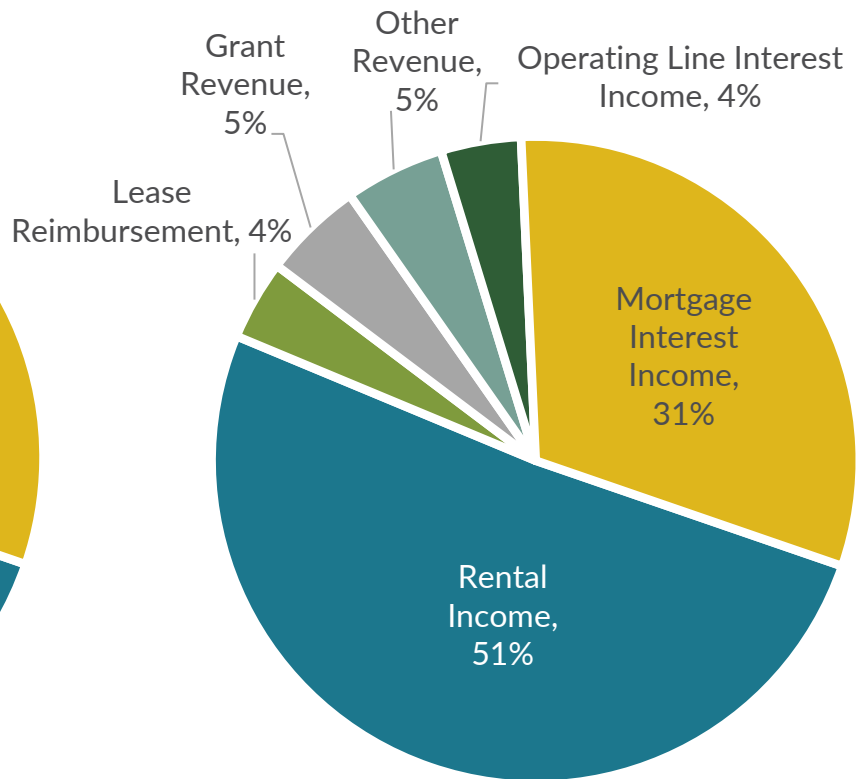
REVIEWING OUR FINANCIALS

REVENUE BREAKDOWN

2022 YTD June Revenue
Breakdown - \$1.7M



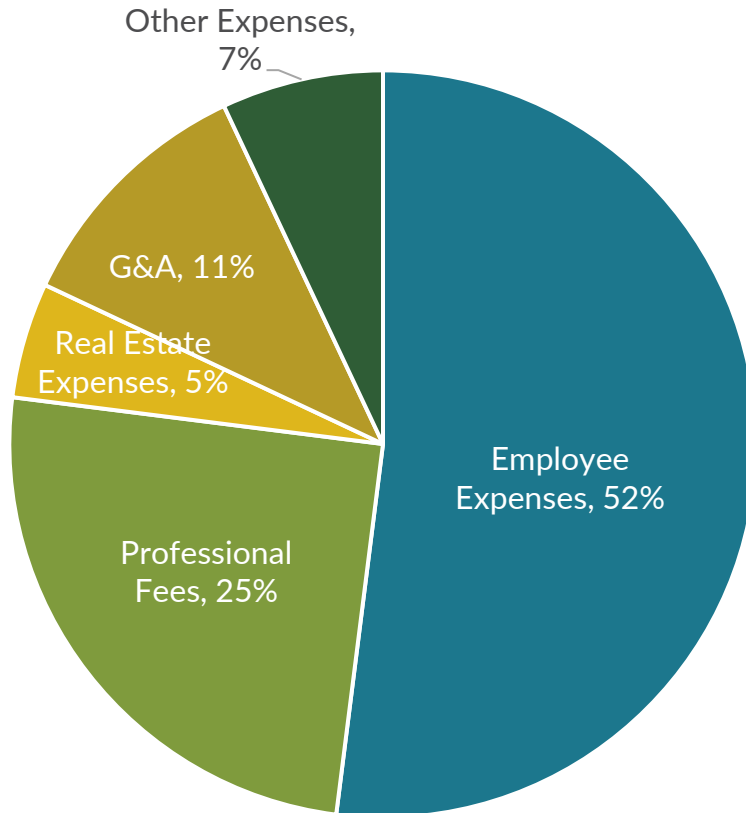
2021 YTD June Revenue
Breakdown - \$1.4M



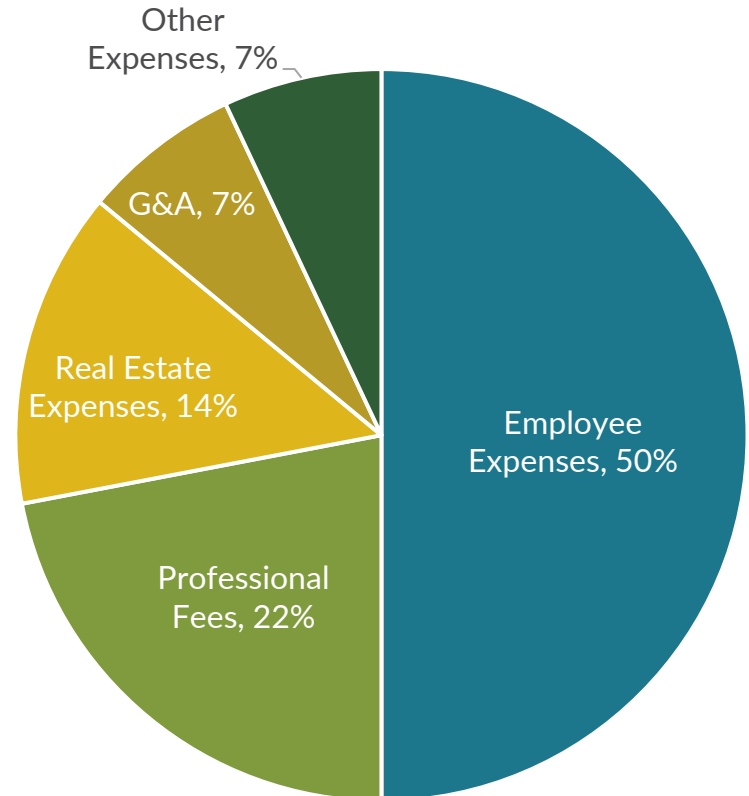
REVIEWING OUR FINANCIALS

CASH OPERATING EXPENSES

YTD June 2022 - \$1.2M

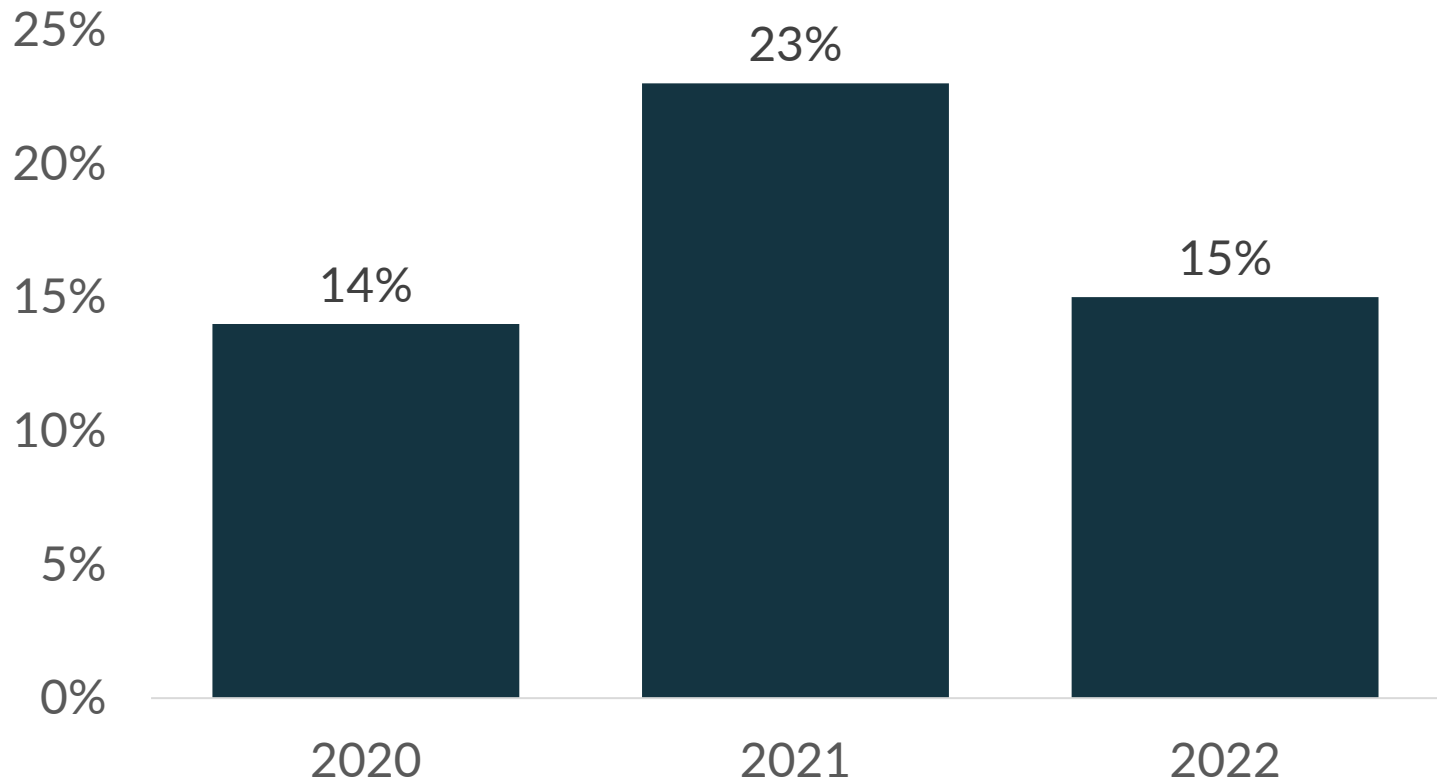


YTD June 2021 - \$1.2M



REVIEWING OUR FINANCIALS

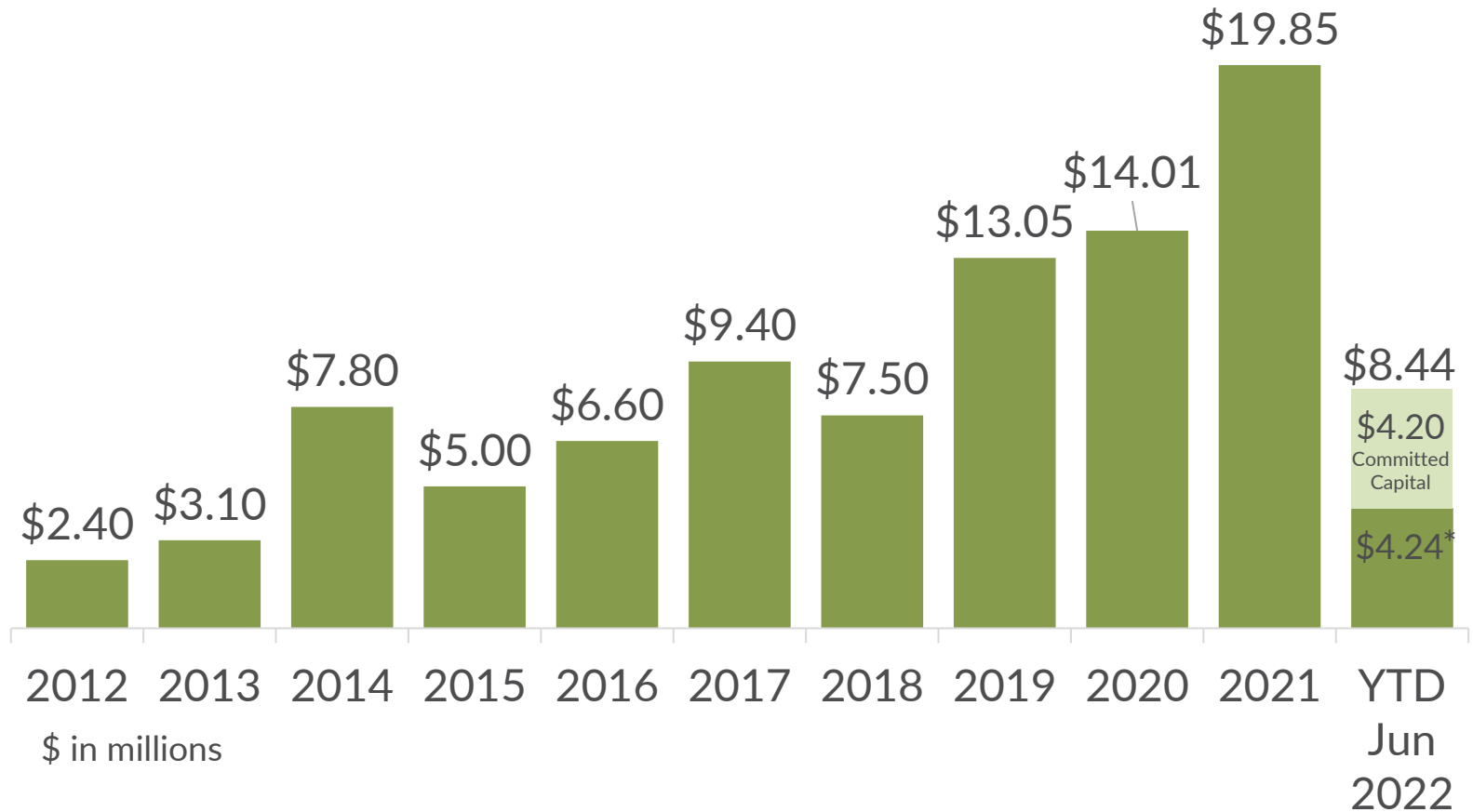
INTEREST EXPENSE DIVIDED BY REVENUE



REVIEWING OUR FINANCIALS

* As of June 30th

FUNDRAISING SINCE INCEPTION



REVIEWING OUR FINANCIALS

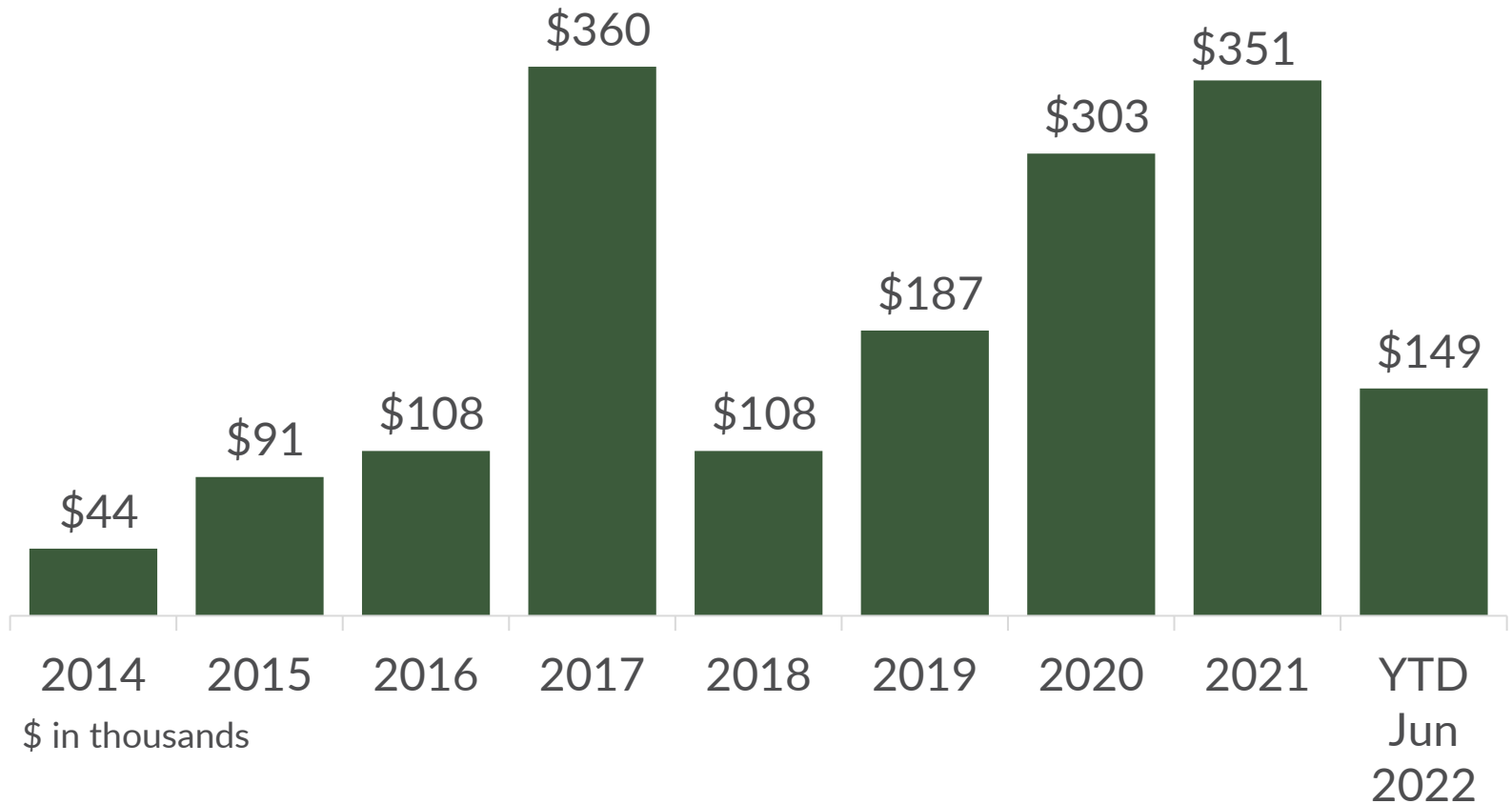
*The REIT Offering was closed for fundraising from February 28th, 2022 to June 6th, 2022

CASH BALANCE



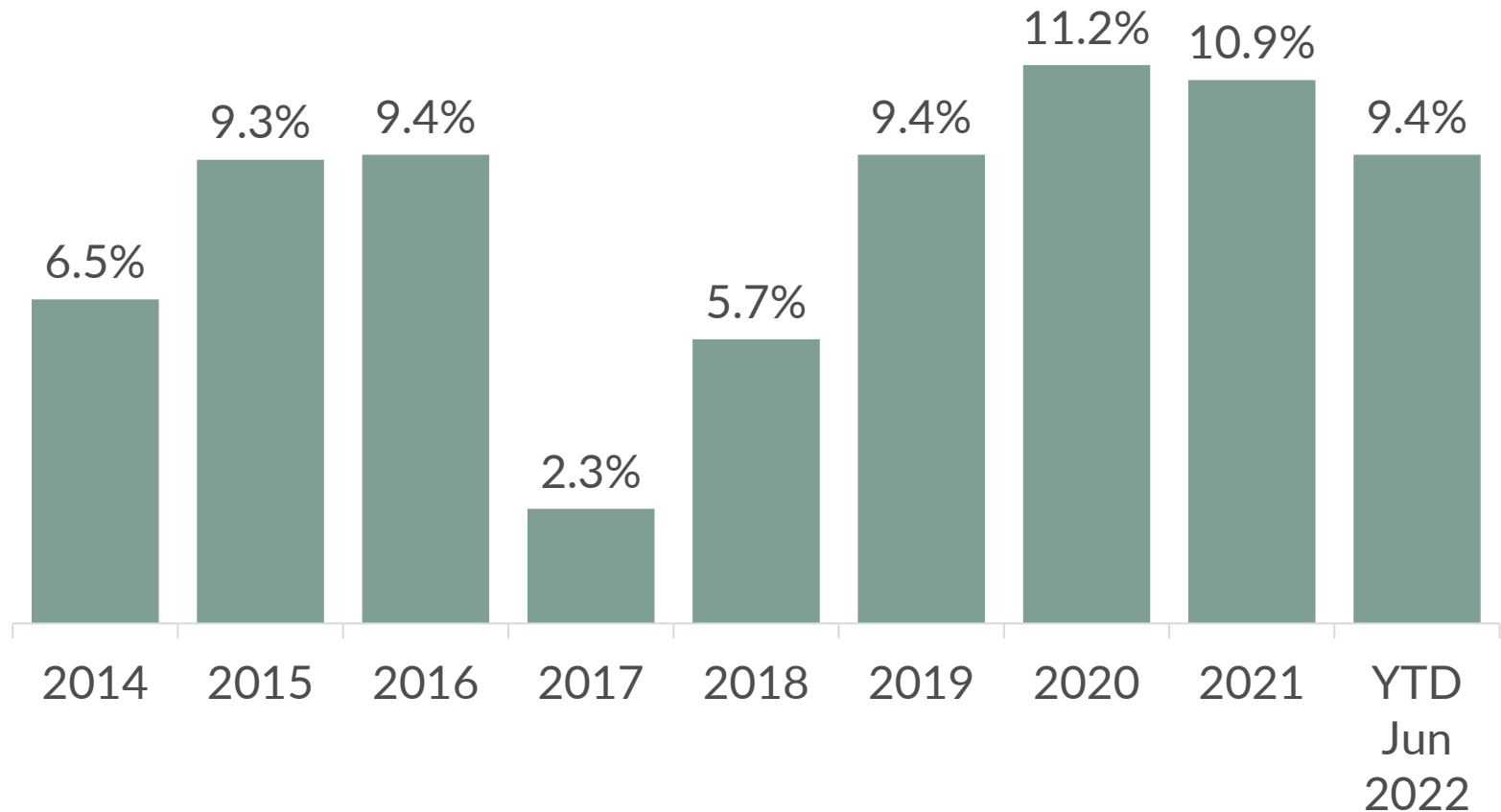
REVIEWING OUR FINANCIALS

FUNDS FROM OPERATIONS



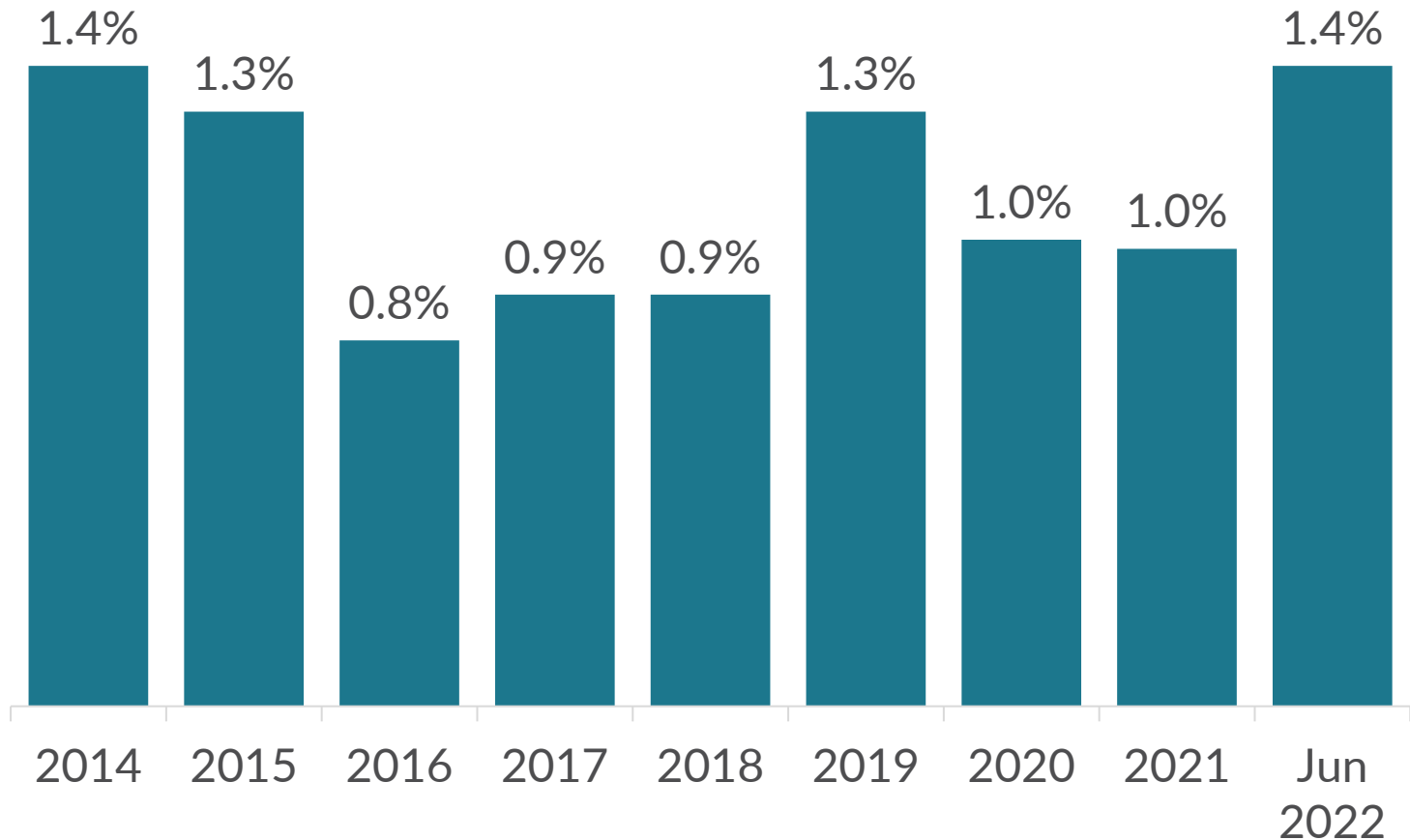
REVIEWING OUR FINANCIALS

OPERATING PROFITABILITY



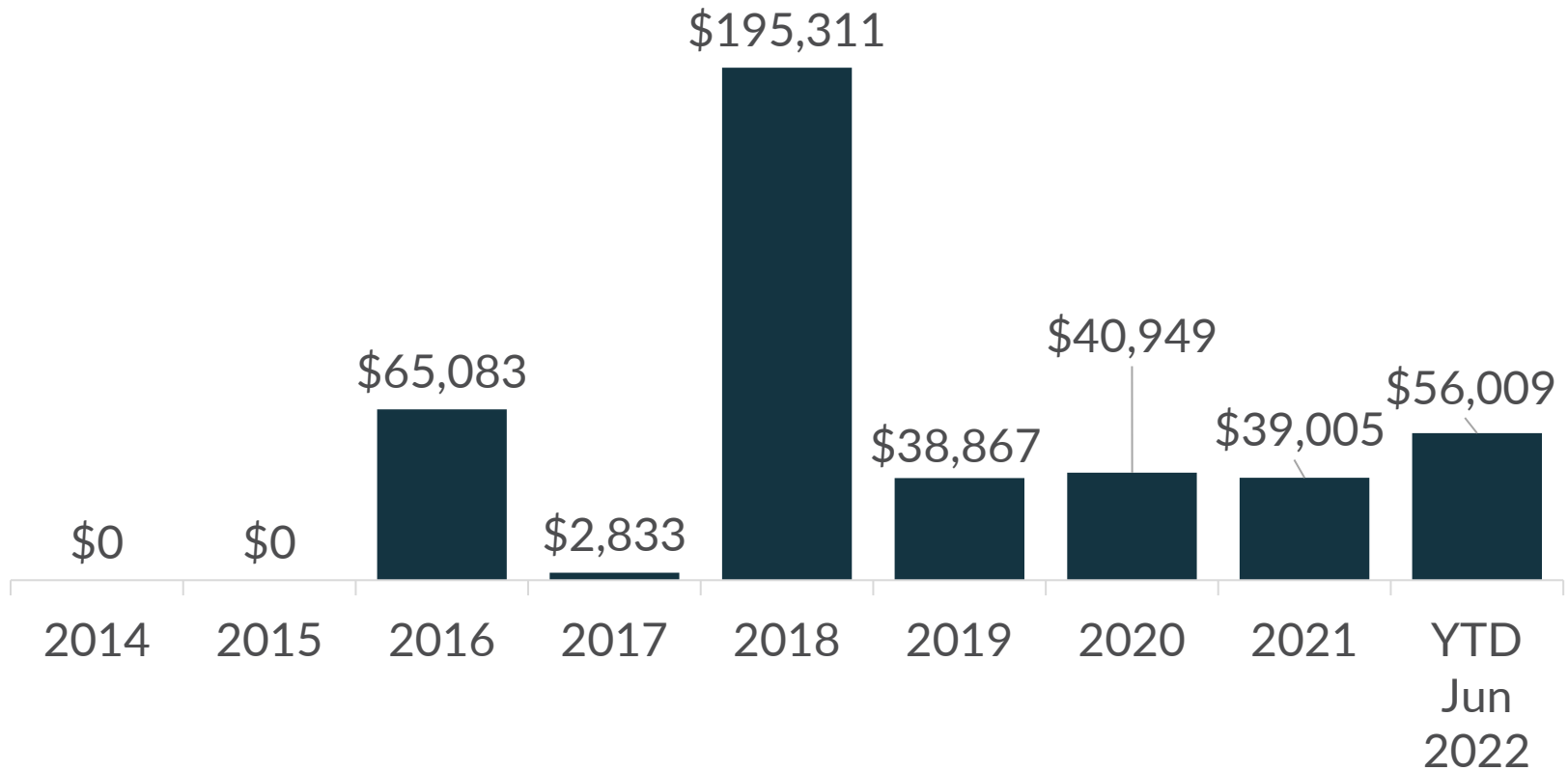
REVIEWING OUR FINANCIALS

RECEIVABLES TO ASSETS



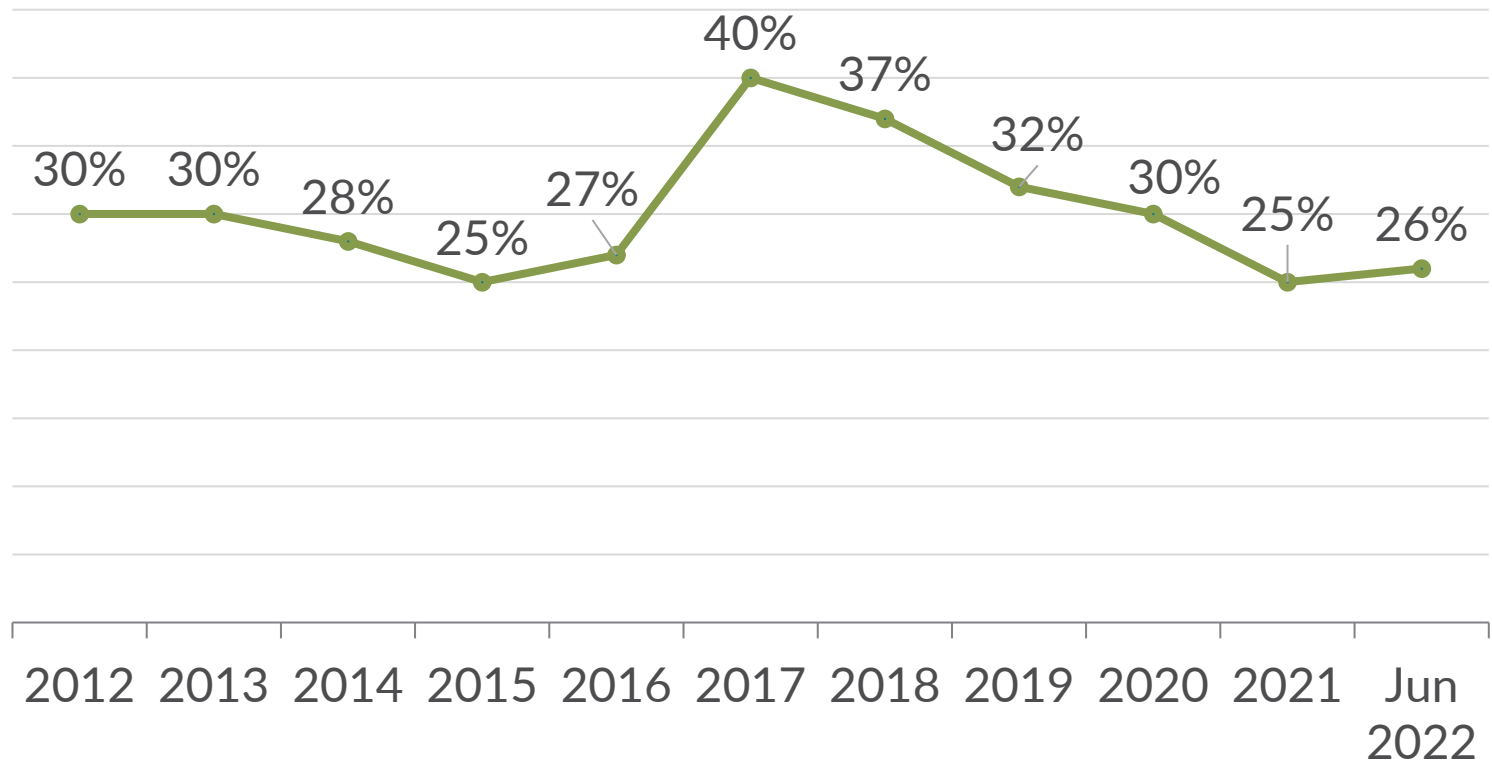
REVIEWING OUR FINANCIALS

BAD DEBT EXPENSE



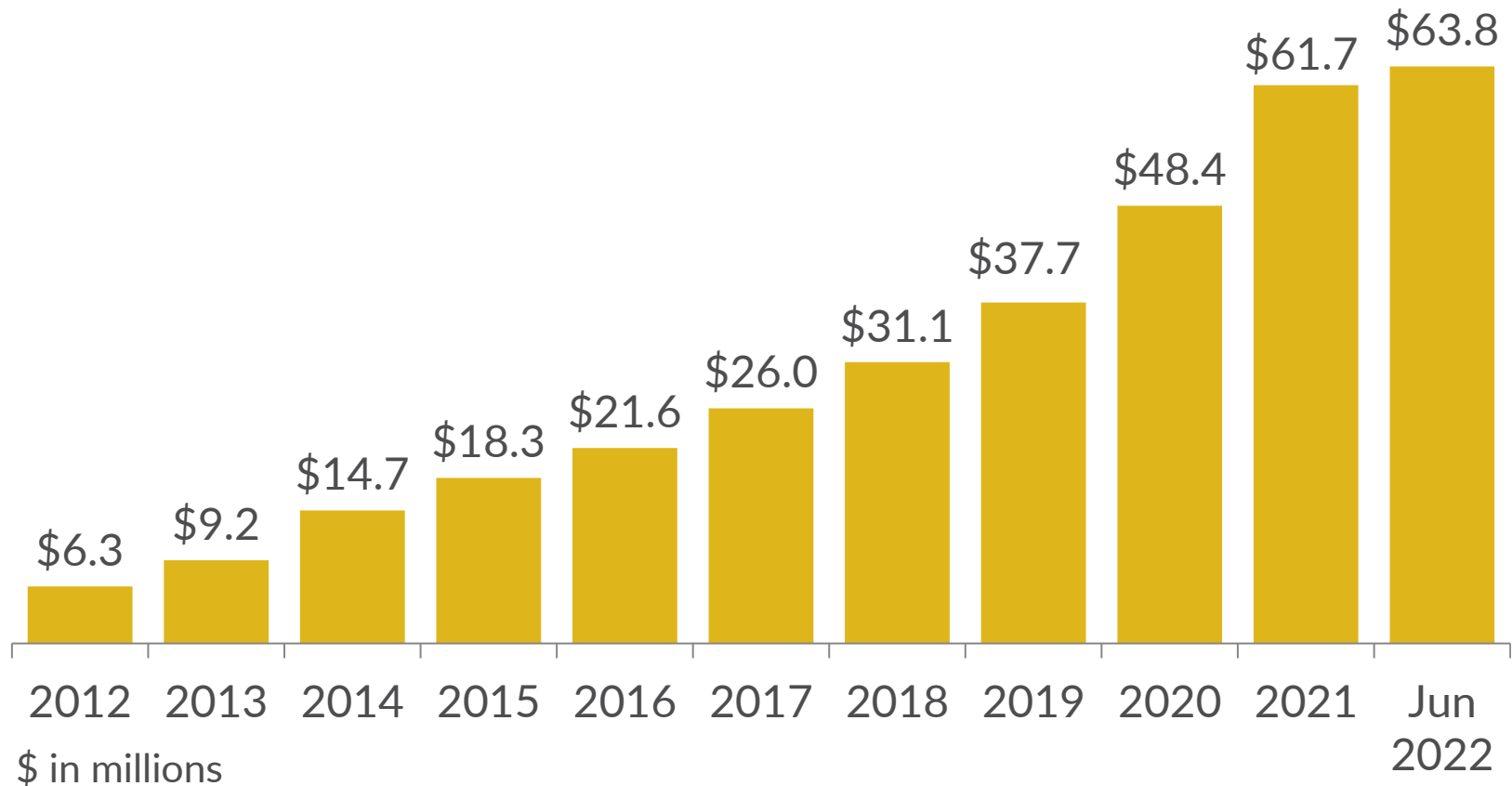
REVIEWING OUR FINANCIALS

LEVERAGE RATIO



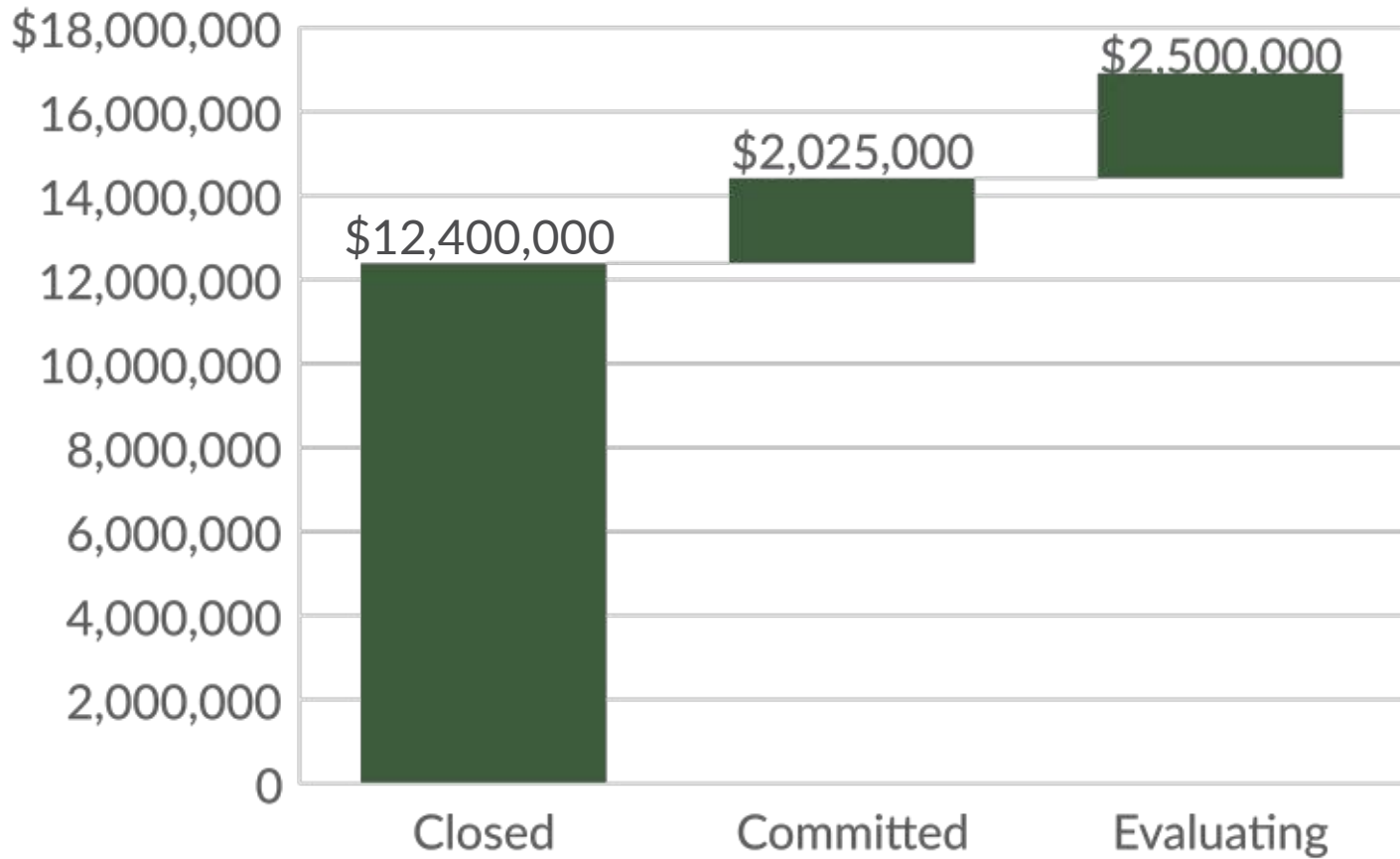
REVIEWING OUR FINANCIALS

EQUITY VALUE



REVIEWING OUR FINANCIALS

2022 DEAL PIPELINE



REVIEWING OUR FINANCIALS

THANK YOU FOR JOINING US!

ANSWERING YOUR QUESTIONS

Please submit your questions via the Q&A feature in Zoom. A recording of this webinar and PDF of the slides will be posted to our website within the next week.

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