

# FACT SHEET

July 2024

## WHAT WE DO

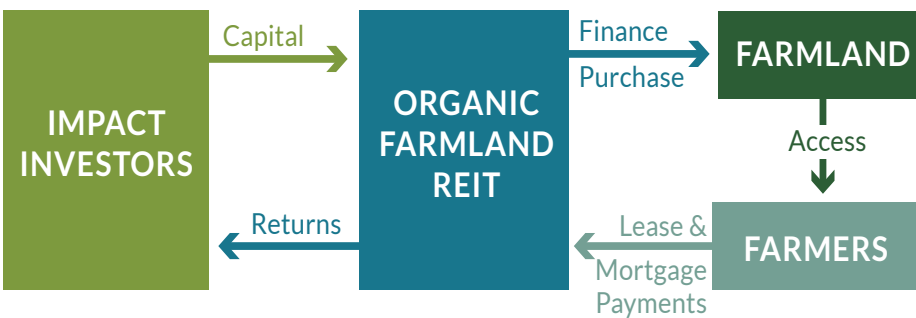
Iroquois Valley addresses one of the biggest barriers to the expansion of organic farming: patient capital. Our innovative leases and mortgages allow organic farmers long-term land security. Our operating lines of credit improve on-farm cash flow so that farmers can invest in their land. Each investment the Company makes represents a direct partnership with an independent organic farm.

## OUR INVESTMENT OFFERINGS

Iroquois Valley raises capital through two unique securities. REIT Equity Shares (stock) offer investors direct ownership in a diversified portfolio of organic farmland. Rooted in Regeneration Notes (unsecured promissory notes) provide exposure to the organic market while generating a fixed-income return. Both of these offerings support us in our mission to expand the amount of organic farmland across the United States.

## HOW YOUR INVESTMENT WORKS

Your investment is used to purchase farmland (that is leased to farmers), finance farmland through mortgages, and provide operating lines of credit to organic farmers. Company revenue is generated through lease, mortgage, and interest payments from organic farmers. The Company's operations are funded by this revenue and reflected in our financial statements, and dividends to equity investors are based on Company net income (as required by REIT rules). The Company shares risk with the farmers working the land, and annual cash returns reflect the general success of the farms in the portfolio.



### POSITIVE IMPACTS

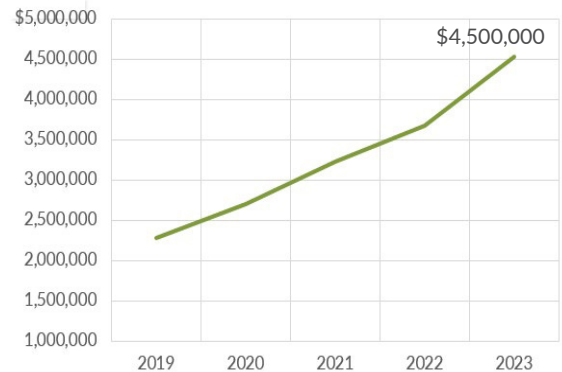
Climate Change Solutions	Land Security for an Organic Future	Prosperity for Rural Communities	Ecosystem Services & Soil Health	Nutritious Food for Human Health	Environmental Sustainability
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## INVESTOR BASE

Iroquois Valley has received investment support from a variety of sources including individuals, trusts, foundations, non-profits, corporations and family offices. The average investment is approximately \$100,000. Iroquois Valley has a broad, diversified capital base from investors holding more than 850 unique investments. Their patient capital is vital in providing long-term support for organic farmers.

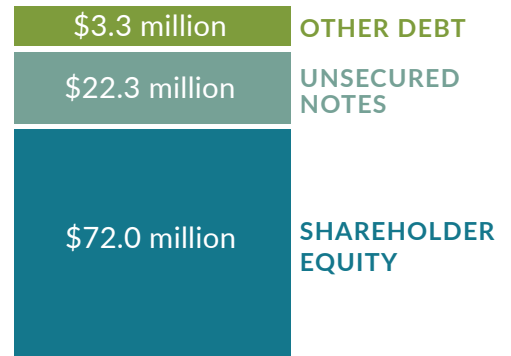
## PORTFOLIO HIGHLIGHTS

### REVENUE



### PORTFOLIO CAPITALIZATION

TOTAL ASSETS: \$97.6 MILLION



### SHARE PRICE



Note: In October 2023, the Company executed an 8-for-1 forward stock split. The graph represents the post-stock split values.

