THE LANDSCAPE OF AMERICAN FARMING

FARMS ARE A VITAL PART OF THE ECONOMY

2 MILLION working farms on
300 MILLION ACRES
of cropland in the U.S.

95% family operated

5% of all Employment

5.6% of GDP is food & ag related

11% of disposable income currently spent on food

WHO ARE THE FARMERS

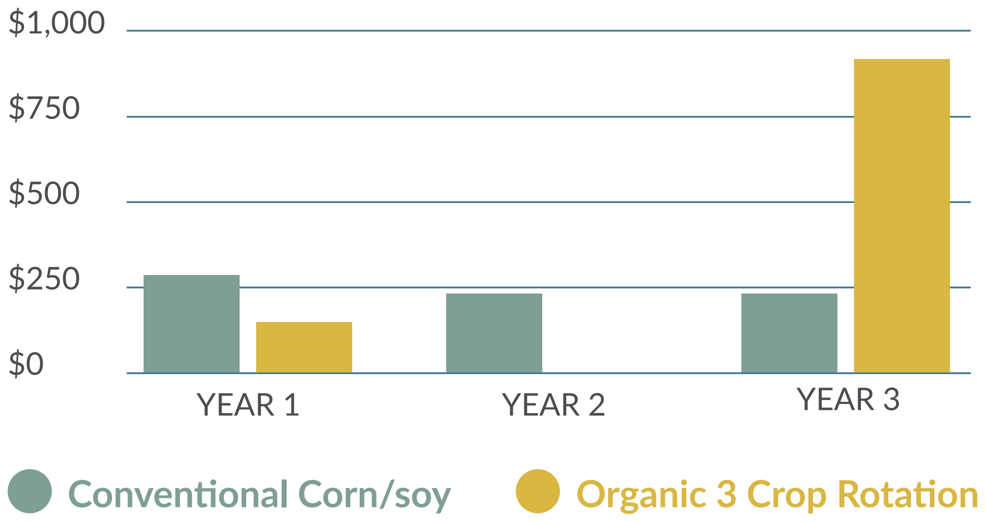
65% of all farmers are **55** or older

38% are **WOMEN**

2% identify as **BIPOC**

$ FARM ECONOMICS

Net financial return to farm operations



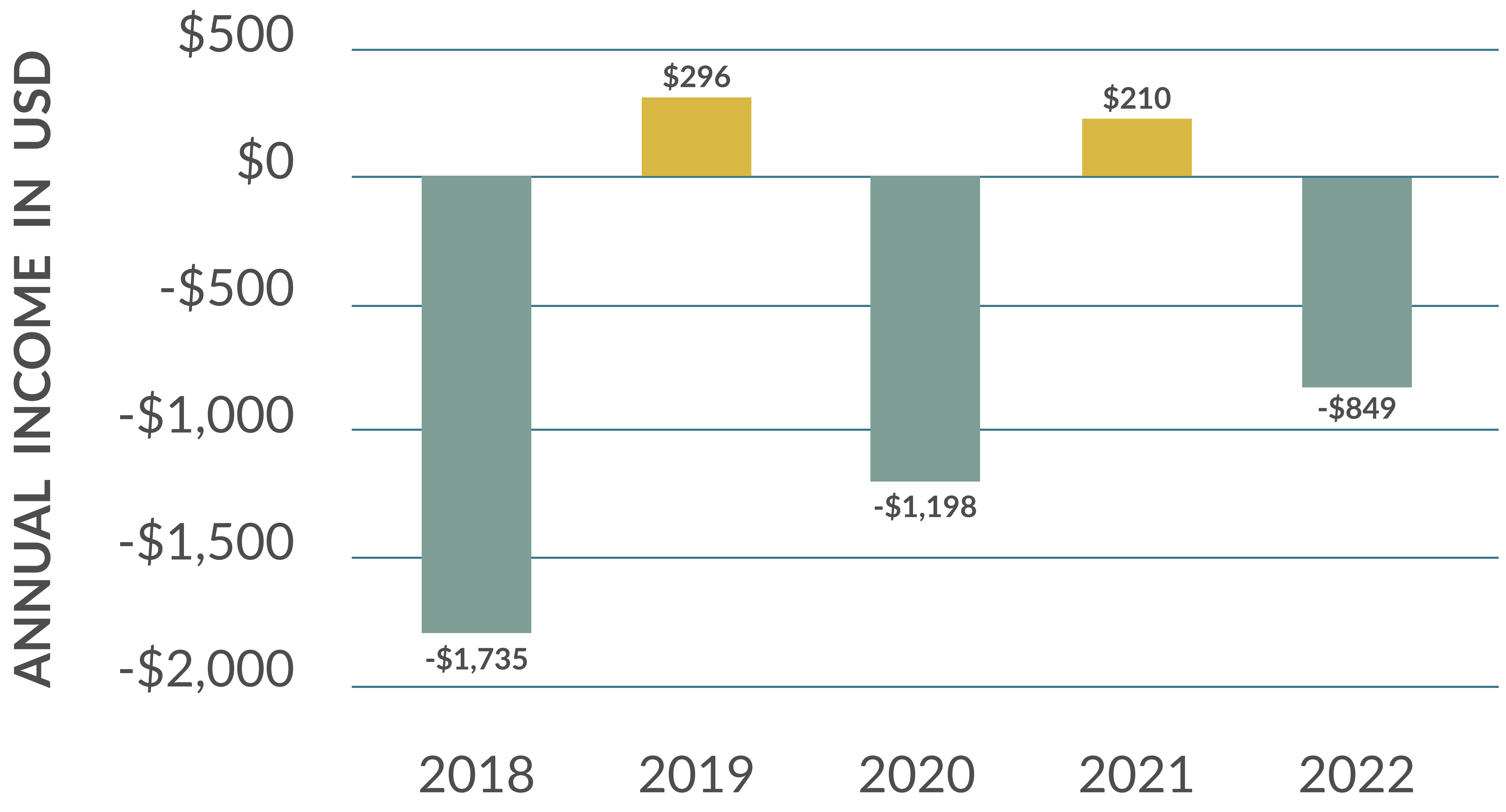
THE ORGANIC TRANSITION HAS BIG POTENTIAL

LESS THAN 2% of farms are currently certified **ORGANIC**

40% of farmland will **CHANGE HANDS** in the **NEXT 15 YEARS**

WHAT IS THE PROBLEM?
CONVENTIONAL FARMERS ARE LOSING MONEY

MEDIAN ANNUAL INCOME FOR CONVENTIONAL FARMERS

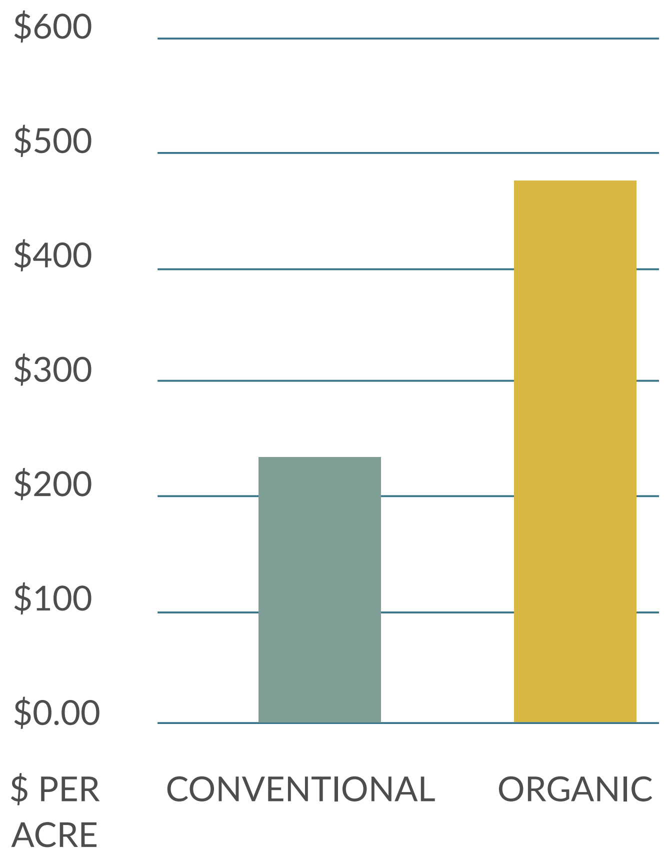


THESE NUMBERS DO
NOT INCLUDE SUBSIDIES.

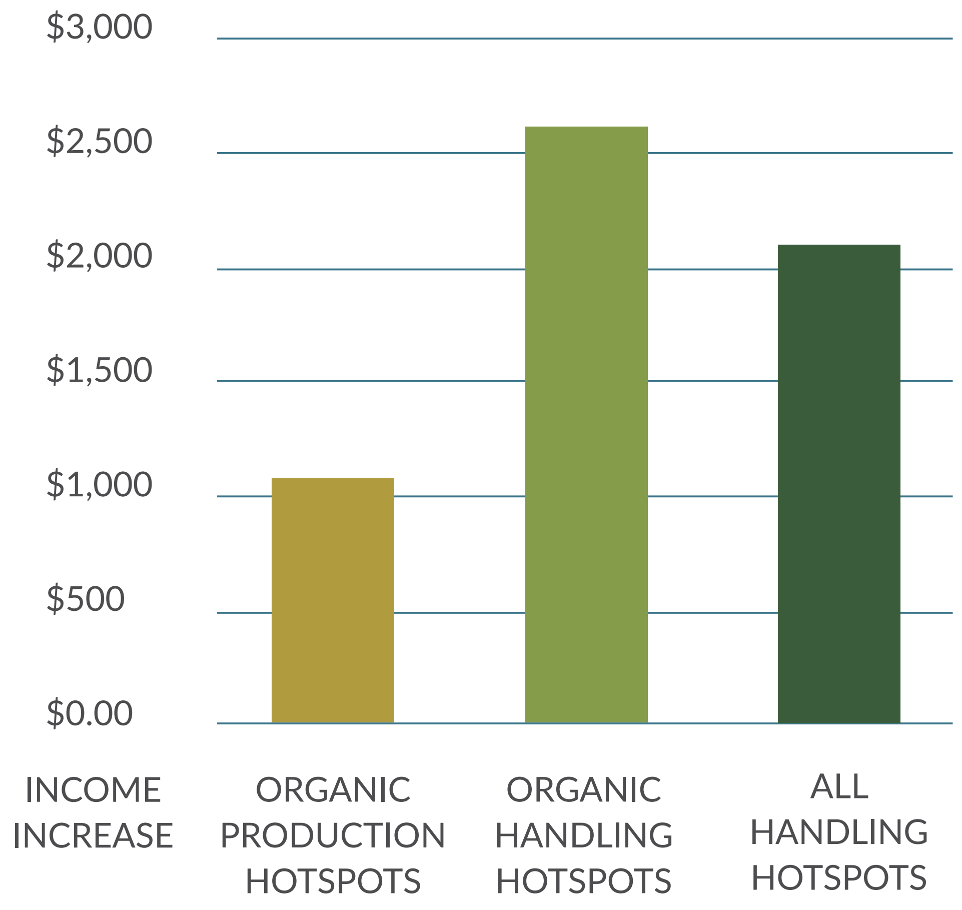
A STARK REMINDER THAT
CONVENTIONAL FARMERS
MUST RELY ON
GOVERMENT HELP
FOR THE CURRENT AGRICULTURAL SYSTEM TO CONTINUE.

WHAT IS THE SOLUTION? ORGANIC FARMING

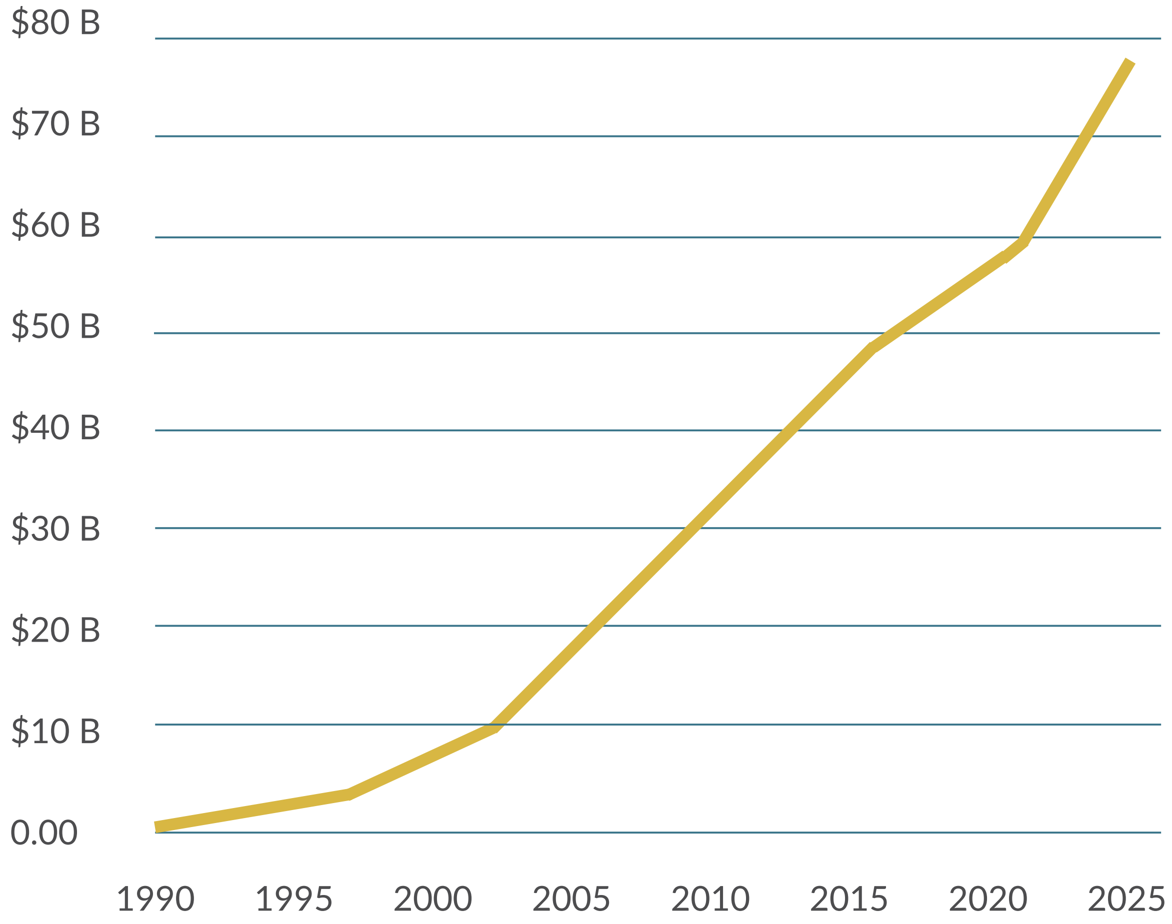
10-YEAR AVERAGE NET RETURN



ANNUAL HOUSEHOLD INCOME INCREASES



US. ORGANIC SALES INCREASES BY TENS OF BILLIONS



ORGANIC FARMS ARE MORE PROFITABLE THAN CONVENTIONAL FARMS

REGIONAL GROUPS OF ORGANIC FARMS INCREASE ANNUAL MEDIAN HOUSEHOLD INCOME BY $2,000

DEMAND FOR ORGANIC AGRICULTURE PRODUCTS CONTINUES TO GROW

HOW IS IROQUOIS VALLEY FARMLAND REIT PART OF THE SOLUTION?

100% COMMITMENT TO ORGANIC FARMING

55% OF LAND CURRENTLY CONVERTED TO ORGANIC

54% OF FARMERS RETURN

TO IQVF FOR REINVESTMENT TO EXPAND THEIR OPERATIONS

OVER 70 CURRENT FARMERS

AND 30,000 ACRES WITH LONG TERM TENURE

FARMER FIRST

FARMERS MANAGE THEIR OWN LAND

SHARE NETWORK

OF FARMERS FOR BEST PRACTICES

PRODUCTS TAILORED TO FARMER NEEDS

FLEXIBLE FINANCING THAT SUPPORTS ORGANIC TRANSITION

SOLID TRACK RECORD

OF FINANCING PROFITABLE, SUSTAINABLE FARMS

IROQUOIS VALLEY KNOWS HOW TO SUPPORT THE ORGANIC TRANSITION

WITH YOUR $100,000 INVESTMENT

WE HAVE THE POTENTIAL TO CONVERT

25 - 100 ACRES

OF CONVENTIONAL LAND INTO

PROFITABLE ORGANIC GRAZING LAND

OR

8 ACRES

OF CONVENTIONAL CORN/SOY INTO

A PROFITABLE ORGANIC FARM

LEGAL DISCLAIMER — FORWARD LOOKING STATEMENTS

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